

## Message Text

UNCLASSIFIED

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46

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CIAE-00 INR-07 LAB-04 NSAE-00

PA-02 SIL-01 USIA-15 PRS-01 /050 W

----- 044019

P 081350Z MAR 76

FM AMEMBASSY BERLIN

TO USDOC WASHDC PRIORITY

INFO SECSTATE WASHDC 2198

AMEMBASSY VIENNA

UNCLAS BERLIN 5394

E O 11652: NA

TAGS: BEXP, GE

SUBJ: LEIPZIG SPRING 1976 FAIR

REFS: A) USDOC 3641; B) USDOC 3642

1. VONTILLIUS, OLIVER, KAUKONEN AND JOE ADAMS ARE AT EXHIBIT SITE IN LEIPZIG WHERE THEY HAVE OFFICE SPACE WITH DIRICT TELEX (51-2358) AND TELEPHONE SERVICE. OFFICE PHONE IN LEIPZIG IS 85124. PHONE NUMBERS ON EXHIBIT FLOOR ARE 80196 FOR ADMINISTRATIVE COMMUNICATIONS AND 81778 AND 85083 FOR TRADE PROMOTION. ROBINSON IS ENGAGED IN EXHIBIT PROMOTION WORK WITH GDR TRADE CONTACTS IN BERLIN, AND PLANS TO TRAVEL TO LEIPZIG MARCH 8.

2. CONSTRUCTION OF EXHIBIT STAND IS GOING FORWARD IN TIMELY FASHION, AND EXHIBITORS' EQUIPMENT AND DISPLAYS ARE ARRIVING ACCORDING TO SCHEDULE.

3. VONTILLIUS HAS RECEIVED CONFIRMATION THAT SPERRY RAND WILL MOUNT AN INFORMATION BOOTH IN SPACE VACATED BY ADVANCED CONTROLS. WE ARE TROUBLED BY ADVANCED CONTROLS WITHDRAWAL FROM EXHIBIT. ADVANCED CONTROLS RECEIVED A DEMONSTRATION LICENSE IN JANUARY UPON ADVISING USDOC THAT A LICENSE WAS NEEDED IMMEDIATELY

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TO MEET THE SHIPPING DEADLINE FOR LEIPZIG. COMPANY

THEN APPARENTLY DID NOT SHIP, FAILING TO NOTIFY USDOC.  
GIVEN THESE CIRCUMSTANCES AND ADDITIONAL CONSTRUCTION  
EXPENSE INVOLVED IN LAST -MINUTE CHANGE WE RECOMMEND  
THAT ADVANCED CONTROLS' PARTICIPATION FEE NOT BE  
REFUNDED, AS STATED IN CONDITIONS OF PARTICIPATION FOR  
U.S. EXHIBITION, LEIPZIG.COOPER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 MAR 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1976BERLIN05394  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Review Action:** RELEASED, APPROVED  
**Review Authority:** ShawDG  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 31 AUG 2004  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <31 AUG 2004 by meiwc>; APPROVED <03 DEC 2004 by ShawDG>  
**Review Markings:**

Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
04 MAY 2006

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
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**TAGS:** BEXP, GC  
**To:** COM  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006